



**AMERICAN  
ORTHOTIC & PROSTHETIC  
ASSOCIATION**

SERVING THE O&P FIELD FOR OVER 90 YEARS



**CAILOR  
FLEMING  
INSURANCE**

*"Insuring your World"*

## **AOPA Partners with Cailor Fleming Insurance**

The American Orthotic & Prosthetic Association (AOPA) and Cailor Fleming Insurance announced their new partnership **effective January 1, 2010** to serve the Orthotic and Prosthetic field with a wide range of custom designed insurance products for O&P facilities.

James A. Kaiser, CP, the newly installed president of AOPA and CEO of Scheck & Siress O&P, Inc., made the announcement at AOPA headquarters with **Jeffrey A. Michalenok**, President of Cailor Fleming Insurance, and **Don Foley**, who is a principal and manages the Orthotic & Prosthetic program, and is based in Youngstown, Ohio.

Mr. Kaiser noted that, ***"Cailor Fleming brings over 15 years of experience and client growth to the new partnership."*** In the past few years, several members of the AOPA Board of Directors have selected Cailor Fleming as their insurance provider. This eventually led to AOPA's decision to partner with the company in an effort to expand insurance services to members.

***"Their track record of impeccable client services, the broad range of insurance products and a fifteen year record without any premium increases further recommend their services to the O&P field."***

Mr. Michalenok has committed his company ***"to serve the AOPA membership with the same level of service and claims management that has earned Cailor Fleming a 95% client retention rate in this highly competitive marketplace."***

AOPA has partnered with Aon Affinity programs in offering insurance services since March of 2007 and that agreement expires December 31, 2009. Insurance coverage for AOPA members currently insured in the AOPA program will remain in force. **Cailor Fleming will be available to present coverage and cost proposals to any interested AOPA members.**

### **About the American Orthotics and Prosthetics Association**

AOPA, based in Alexandria, Virginia is the largest nonprofit organization dedicated to helping Orthotic and Prosthetic Businesses and Professionals navigate the multitude of issues surrounding the delivery of quality patient care. This year, the association celebrates the 92<sup>nd</sup> anniversary of its founding in 1917, when the needs of returning veterans in the aftermath of World War I required a national organization to address the educational and research needs of the industry. For more information, visit the AOPA website at [www.aopanet.org](http://www.aopanet.org) or call 571-431-0876.