

Cailor Fleming Insurance
P.O. Box 3989
Youngstown, Ohio 44513
Phone: 800-796-8495
Fax: 330-782-0458

DME/HME Program Application

Policy Effective Date: _____

Account Information

Insured's Name: _____
Mailing Address: _____
City: _____ State: _____ Zip: _____ Phone: _____
Contact Name : _____ Fax: _____
Coastal State: Yes / No If yes, distance to body of water: _____ Number of Locations: _____
Do you have a WEBSITE? Yes / No If yes: _____
EMAIL ADDRESS: _____

Description of Operations

Corporation: Yes / No Type: _____ Individual: Yes / No Federal Tax ID#: _____
Provide a brief description of operations, including years in business: _____

If new venture, provide years experience: _____
Any business conducted other than DME or O&P: Yes / No If yes, please describe: _____

Current Carrier: _____ Premium: _____ Yrs with Carrier: _____
Prior Insurance Carrier and Policy Date: _____
Practitioner for Patient Care Certified: Yes / No

Professional Liability Occurrence Claims Made Prior Acts Date _____
(Attach Copy of Prior Claims Made Policy Declarations if requesting Prior Acts.)
General Liability Occurrence Claims Made Prior Acts Date _____
(Attach Copy of Prior Claims Made Policy Declarations if requesting Prior Acts.)

General Information

Member of any of the following? : (Please circle) AOPA AAHomecare Pedorthic Footwear Assoc.
Other : _____

Is the Facility Accredited? : YES / NO
If yes, By Who and What Year? : _____

General Questions

Have you or anyone ever been convicted of fraud, arson or any other crimes related to a property loss in the last five years? YES / NO
How close is the nearest fire department? _____ Miles
Are there any fire hydrants with-in 200 feet of the building? YES / NO
Who has access to cash registers/safes? _____
Who has check writing authority? _____
Are pre-employment criminal background checks done? YES / NO Run MVR's? YES / NO
Do you make daily deposits? YES / NO Do you use an armed guard service? YES / NO
How many individuals work with accounts payable? _____
Do you require those working with accounts to take at least a weeks' vacation? YES / NO
Have you had any insurance losses or filed any claims in the past 3 years? YES / NO

If yes, please describe below:

<u>Description of Loss</u>	<u>Date of Loss</u>	<u>Amount Paid</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**Please Indicate if you: Sell / Rent / Distribute /
Repair Any of the Following Equipment**

For Each Type, Please Check Box and Indicate % of Sales

<input type="checkbox"/> Monitoring Equipment	%	<input type="checkbox"/> TENS Units	%
Type of Equipment: <i>(Please List)</i>		<input type="checkbox"/> CPAP / BY PAP	%
1)		<input type="checkbox"/> Halos / Cranial Helmets	%
2)		<input type="checkbox"/> Buy / Sell / Repair Used Equipment <i>(Please List)</i>	%
<input type="checkbox"/> Diagnostic Equipment <i>(Please List)</i>	%		
1)		1)	
2)		2)	
<input type="checkbox"/> Life Sustaining Equip. <i>(Please List)</i>	%	<input type="checkbox"/> Devices that are implanted	%
1)		<input type="checkbox"/> Vehicle Control Devices	%
2)		<input type="checkbox"/> Hoists	%
<input type="checkbox"/> Oxygen Support <i>(Please List)</i>	%	<input type="checkbox"/> Wheelchairs/Cots/Gurneys	%
1)		<input type="checkbox"/> Lifts	%
2)		<input type="checkbox"/> Ramps	%
<input type="checkbox"/> Diabetic Shoes	%	<input type="checkbox"/> Installation of Stair Chairs	%
<input type="checkbox"/> Respiratory Support	%	<input type="checkbox"/> Grab Bars	%
<input type="checkbox"/> Respirators	%	Do you Install?	YES / NO
<input type="checkbox"/> Hand Controls	%	Years Experience Installing?	_____
<input type="checkbox"/> Other Auto Related Equip.	%	<input type="checkbox"/> Pharmaceuticals, Drugs	%
<input type="checkbox"/> Surgical Equipment	%	<i>(Please List on Separate Page)</i>	
<input type="checkbox"/> Disposables	%	<input type="checkbox"/> Installation of Patient Lifts	%

If provider does installation of equipment, how many years of installation experience? _____

Please Indicate Estimated Annual Sales for Each Category :

	<u>Last Year Sales</u>	<u>Next Year Sales</u>
<u>Practitioner Patient Care:</u> Includes all items you make, fit, alter, adjust for patients.	\$ _____	\$ _____
<u>Manufacturing:</u> Sales of manufactured items by and sold to others to distribute. No patient care for this class.	\$ _____	\$ _____
<u>Wholesale Distribution:</u> Sales of all items purchased from others that you resell to other facilities.	\$ _____	\$ _____
<u>Retail Customers (DME):</u> Sales of items that you rent/sell to patients or customers over the counter that you do not repackage, change, or modify.	\$ _____	\$ _____
<u>Medical Equipment:</u> Sales of Repair or Installation of any type of Medical Equipment.	\$ _____	\$ _____

Do you re-package or re-label any items? YES / NO If yes, please explain: _____

Do you directly import any foreign products into the U.S.? YES / NO If yes, please list products _____

Do you require all vendors, manufacturers, distributors and any independent contractor to:
Provide a Certificate of Insurance to show that the above carries and maintains coverage? YES / NO
(Please provide copies of these certificates, if applicable.)

Please Provide the Following Regarding Staff and Patient Services :

# of Full Time Employees: _____		Part Time: _____		Independent Cont: _____	
<u>Position</u>	<u># Employed</u>	<u>Yrs. Employed</u>	<u>Ind. Cont.</u>	<u>Other</u>	
Practitioner					
Respiratory Therapist					
Nurse					
Technician					
Physical Therapist					
Pharmacist					

1. Total number of employees providing services for patients: _____
2. Total number of patient contracts currently in place, if any: _____
3. Describe the services provided by your employees while on the premises of your patients:

4. Are any services performed for contracted clients/patients off the clients' premises? If yes, please describe: _____

5. Do you verify the employment background of prospective employees? _____
6. Do you use non-employees to perform patient services? If yes, how many? _____
7. Describe supervisory procedures for all individuals engaged in performing patient services:

Pharmacy Exposure

- Is there a pharmacy at any of the Business locations listed on this application? YES / NO
1. How many pharmacists are on staff? _____
 a. Are they employees or independent contractors? _____
 2. What are the names of the pharmacist(s)?
 a. _____ c. _____
 b. _____ d. _____
 3. Does the pharmacist carry their own Pharmacist Professional Liability Policy? YES / NO
 If yes, with whom and what are the policy limits? _____
 4. Please confirm that only the licensed pharmacist re-labels, repackages, and/or compounds the pharmaceuticals. YES / NO

Property Description / Locations :

<u>FULL Location Address</u>	<u># of Stories</u>	<u>Construction / PC</u>	<u>Year Built</u>	<u>Sprinkler System</u>	<u>Sq. Feet</u>
1)					
2)					
3)					
4)					
5)					

****Note:** If requesting building coverage and the building is over 30 years old, please provide information when the roof, plumbing, electrical & heating systems have been updated: _____
 If a coastal state, please indicate locations' roof type: _____

Property Description (Please fill out if requesting Property Quote)

Coverage :	<u>Location #1</u>	<u>Location #2</u>	<u>Location #3</u>	<u>Location #4</u>	<u>Location #5</u>
Building Value :					
Contents Value :					
Out Buildings (Garage, Sheds, etc.) :					

****Note:** Values should be 100% Replacement Cost. Unless otherwise requested or noted, all deductibles are \$500.

Facility Safety

Central Station Alarm System for : Fire, Smoke, Break-in YES / NO Monitored 24 hours a day? YES / NO
 Are all stairs covered with anti-slip treads? : YES / NO
 Are handrails provided on all stairways? : YES / NO Hallways? : YES / NO
 Are parking lots free of debris and are surfaces smooth? : YES / NO
 Exterior of building well lit? : YES / NO
 Are the edges of curbs, sidewalks and steps color coded to identify raised surfaces? : YES / NO
 Who is responsible for the maintenance of building, such as snow/ice removal? : _____
 Please explain any "NO" responses : _____

Do you lease any part of the premises to another business or are there any other business activities, other than HME/DME, conducted on the premises that are not directly related to the coverage being requested on this application? If so, please explain _____

Additional Insured – Please list Names and Addresses Below and their Interest in your Operations.

<u>Name & Address</u>	<u>Interest of Additional Insured</u>
1) _____	_____
2) _____	_____
3) _____	_____
4) _____	_____

Would you like a quote for :

Flood Insurance	YES / NO	Wind Insurance	YES / NO
Directors/Officers	YES / NO	Employment Practice Liab. Coverage	YES / NO

Would you like a quote for an Umbrella Policy, to go over the existing policy limits?

YES / NO

(*Please Note: Most information for the Auto & Workers Comp Policies can be found on the Declaration Pages of those policies.*)

If yes, what limit is desired \$ _____ (Limits start at \$1 million and up.)

If yes for Umbrella, please include the following: (Note: Underwriter Can Not Quote without this information)

Commercial Auto Insurance:

Effective Dates: _____

Name of Auto Insurance Carrier: _____ Policy Number: _____

Auto Liability Insurance Limit: \$ _____ Premium for Auto Liab. Only: \$ _____

How Many Autos? _____

<u>Private Passenger</u>	<u>Light Trucks (Pick-Ups, etc...)</u>	<u>Heavy Trucks (Box Trucks, etc..)</u>	<u>Vans</u>
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Do any of the vehicles travel more than 51 miles for a delivery? YES / NO If yes, which ones? _____

Any Commercial Auto Losses in the last 5 Years? YES / NO If yes, please list and describe loss: _____

Workers Compensation Insurance:

Effective Dates: _____

Name of WC Insurance Carrier: _____ Policy Number: _____

Workers Comp Insurance Limits: \$ _____ Premium for Workers Comp.: \$ _____

Any Losses over \$100,000 in the past 4 years? YES / NO If yes, please list and describe loss: _____

Fraud Statement

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any false information or conceals for the purpose of misleading information concerning any fact material thereto, commits a fraudulent insurance act which is a crime.

Date : _____ Applicants Signature : _____

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